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## NATIONAL AUCTION SELLING COMMITTEE

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Summary of Outcomes: Meeting NASC86-2025  
Thursday 8th May, 2:30PM AEST  
**Online Conference**

### **N86/25/1.0 PRESENT**

Les Targ	Chairman
Peter Brice	North Buyer
Paul Foley	West Buyer
Paul Harmer	South Buyer
Andrew Mills	North Seller
Emma Reynolds	South Seller
Danny Ryan	West Seller
Aaron Shaw	Fourth Buyer (Alternate)
Ben Stace	Large Seller
David Cother	Secretary
Andrew Rickwood	Secretary (Alternate/Minute)

### **APOLOGIES**

Sarah Druce – Aaron Shaw attending meeting as alternate.

### **WELCOME**

The Chairman welcomed the committee and thanked them for making their time available.

### **N86/25/2.0 MINUTES PREVIOUS MEETINGS**

**NASC85** Accepted with no amendments.

### **ACTION ITEMS (Last meeting and yet to complete)**

Item ID	Description/Action/Comment	Status
<i>N85/3.1</i>	The 2025/26 Wool Selling Program to be issued to the trade.	Completed
<i>N85/4.0</i>	Secretary to draft and issue a notice to NASC members advising of the proposal to change from Fourth Buyer Representative to Large Buyer Representative, outlining the proposal as decided by the committee.	Completed
<i>N84/7.0</i>	AWEX to send updated Transfer/Bidding Agreement forms to all buyers. Completed forms to be held in a register by AWEX.	In progress
<i>N80/7.0</i>	Secretary to liaise with AWH, ACWEP, NCWSBA, AWEX and NASC Fourth Buyer Representative, to form a working group to develop protocols to improve Workplace Behaviour and Conduct with the industry.	In progress
<i>N50/14.0</i>	Room Sheriff – role and responsibilities	Yet to commence

### **N86/25/3.0 AUSTRALIAN WOOL SELLING PROGRAMS (WSP)**

Arising from NASC85, the committee wanted more time to consider two items before releasing the 2026/27 Tentative Wool Selling Program.

#### **3.1 MID-YEAR RECESS**

The committee was asked to consider whether the Mid-Year Recess should commence from Week 4, meaning three Selling weeks to open the season.

The Western Region Representatives opened the discussions, explaining that July is a traditionally quiet time of the year in the West and that ideally only two wool sales would be needed. If the Recess was held after three weeks in July, the Western Region would sell in Weeks 1 and 3. The Western Region Representatives advised that they understood that in other regions these sales were warranted but needed to put forward the views of their constituents and to attempt to get the best outcome for their region. The Western Region Representatives further advised that if there was not enough support to move the Recess, then the Western Region would sell in Weeks 1,2, and 4.

The committee discussed this proposal at length. Although all committee members were understanding of the situation facing the Western Region, the consensus was that the four sales before the Recess had the desired effect of smoothing out offerings either side of the mid-year recess and therefore should remain. It was noted that having three weeks would mean the non-weekly sellers in the East would most likely choose weeks 1 and 3, thus increasing these weeks which was not the desired outcome.

**OUTCOME:** The Mid-Year Recess will remain in Weeks 5,6 and 7 for the 2026/27 wool selling season.

#### **3.2 WEEK 26 (CHRISTMAS RECESS)**

The committee was asked to consider whether sales should continue to Week 26 with Christmas day on Friday. Resumption of sales under this proposal would be in Week 30 (week commencing 18 January).

The Chairman began by pointing out the undue pressure this would place on broking, buying and dumping personnel as Christmas Eve would be the last workday prior to the Christmas recess. The Chairman further enquired as to what would be the implications on storage and prompt dates.

After a brief discussion the committee agreed that this proposal was not feasible for the 2026/27 Season but that further discussions were warranted over the timing of the Christmas recess for the 2027/28 Wool Selling Program. The Chairman asked the Secretary to add Timing of the 2027/28 Christmas Recess to the checklist when considering this matter in February 2026.

**OUTCOME:** For the 2026/27 Tentative Wool Selling Program the Christmas Recess to remain in Weeks 26, 27 and 28. The timing of the 2027/28 Christmas Recess to be considered in February 2026.

**ACTION(S)** Timing of the Christmas Recess to be considered when reviewing the 2027/28 Wool Selling Program.

Release the 2026/27 Tentative Wool Selling Program.

### **N86/25/4.0 BUYER REPRESENTATION**

Subject to any issues arising or concerns raised by buyer constituents that needed to be addressed (by Representatives), the committee was asked to:

- a) vote on the proposal to:
  - a. change the Fourth Buyer seat to a Large Buyer seat (where the Large Buyer is defined as the five largest buying companies at Auction for the 12 months prior to the election as detailed on the AWEX National Buyers List),
- and,
- b) If adopted, determine the appropriate mechanism to transition to this change, potential options being:
  - a. Hold an election, or
  - b. Seek input from the Largest (5) Buying companies as to whether they wish the incumbent to stay in place until the term expires (as the incumbent comes from a company in the largest 5), or
  - c. Other?

The Chairman asked if there was any feedback or matters arising before moving to a vote on this proposal. Two Representatives sought clarification over whether under this proposal two committee members could come from the same company. The Secretary advised that this was not allowed in the Terms of Reference (for any position) and this would apply to the proposed Large Buyer seat.

Another question raised, was what would happen if one of the top five companies left the industry. After discussions it was decided that the Large Buyer Representative would continue to represent the companies that were left, until the next election period.

The Chairman then called for a vote which passed unanimously. Following the vote the Chairman asked for clarification on the intention of the current holder elected Representative of the Fourth Buyer position.

After clarification the Chairman advised that an election for the newly created position of Large Buyer Representative would be held.

**OUTCOME:** The Fourth Buyer Representative seat is to become the Large Buyer Representative seat, representing the five largest buying companies, as listed on the AWEX National Buyers List over the previous 12 months at the time of the election. An election to be held for this new position.

**ACTION(S)** Secretary to draft and issue a notice to the trade informing of the newly created position of Large Seller Representative. Secretary to implement election proceedings for Large Seller Representative.

### **N86/25/5.0 WORKPLACE CONDUCT**

As recommended by NASC, a Working Group of representatives from the major stakeholder organisations in the auction has been convened to consider concerns raised at NASC and ACWEP about inappropriate behaviour in common areas such as sale rooms, showfloors or industry events.

The Working Group has met twice recently. The Secretary advised the committee that the Working Group will be communicating with principals in the coming weeks.

### **N86/25/6.0 OTHER BUSINESS**

#### **6.1 PROVISION OF PRINTED CATALOGUES**

The committee received a preliminary submission proposing the current rule mandating the provision of hardcopy printed catalogues be removed. The proposal clarified this did not mean that brokers would no longer provide hardcopy printed catalogues, but rather that they would be able to provide catalogues in a way that suits their businesses and their buyer counterparts.

There was a mixed response from the Representatives to this proposal, with both for and against points raised. The Chairman believed that there was enough committee support to warrant further discussions, and that the proposal could be refined for next consideration at NASC87.

The Southern Buyer Representative asked that Alteration Lists by email also be added to NASC87 agenda for discussion.

**ACTION(S)** Add provision of printed catalogues to NASC87 agenda. Add alteration lists by email to NASC87 agenda.

#### **6.2 EMAIL CONSOLIDATION – SALE ADMIN DOCS**

The Secretary advised the committee that from Week 48, AWEX Sale Admin will be running a trial to reduce email traffic to recipients who receive rosters and selling arrangements for multiple centres. Where an entity receives multiple emails (one for each centre), the trial will send one email (with all centres attached). In some cases, this will reduce traffic from nine emails a week down to three. Those that only subscribe to one centre will remain unchanged.

#### **6.3 SYDNEY ROYAL EASTER SHOW (SRES)**

The Secretary and Northern Region Representatives updated the committee on the outcomes of the recent SRES showcase sale. The Secretary advised the committee that this event will not be held next year, as the 2026 SRES will be held during the 2026 Easter Recess Week.

#### **6.4 UNDERWEIGHT BALES**

The Secretary advised that there had been correspondence from Western Region Representatives over concerns relating to underweight and overweight bales. The Secretary advised that this issue had been resolved.

#### **6.5 WEEK 50 – FREMANTLE**

The Secretary advised that Western Region Representatives have agreed to sell F50 with Melbourne and Sydney on Wednesday/Thursday (due to local Public Holidays in NSW and VIC on the Monday of this week).

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## NATIONAL AUCTION SELLING COMMITTEE

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### N86/25/7.0 NEXT MEETING SCHEDULE

Meeting Code	Week	Date	Time	Type
NASC-87	09	28/29 August 2025	TBA	Online
NASC-88	20	13/14 November 2025	TBA	Online
NASC-89	35	26/27 February 2026	TBA	Online

Meeting Closed: **3:38 PM AEDT**

For more information: NASC Representatives

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Peter Brice	Northern Region Buyer	0419 367 696	<a href="mailto:pbrice@vbcwool.com">pbrice@vbcwool.com</a>
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Paul Harmer	Southern Region Buyer	0412 547 553	<a href="mailto:pharmer@yarrawool.com.au">pharmer@yarrawool.com.au</a>
Andrew Mills	Northern Region Seller	0437 841 004	<a href="mailto:andrew@macwool.com.au">andrew@macwool.com.au</a>
Emma Reynolds	Southern Region Seller	0428 898 253	<a href="mailto:emma.reynolds@michell.com.au">emma.reynolds@michell.com.au</a>
Danny Ryan	Western Region Seller	0409 955 977	<a href="mailto:danny@wcw.com.au">danny@wcw.com.au</a>
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