



we know wool

# PREMIUM & DISCOUNT REPORT

## SOUTHERN REGION

21-Jan-26

Week: 30

Sale: M30

### Fleece Wool

| Mic.                    | Strength (Nkt)     |               |             | W1                 | W2     | W3          |
|-------------------------|--------------------|---------------|-------------|--------------------|--------|-------------|
|                         | 42                 | 35            | 32          | 28                 | 21     | 14          |
| <b>15.0</b>             | 2650 n             | <b>2550</b> n | 2500 n      | 2400 n             | 2300 n | 2250 n      |
| <b>.5</b>               | 2500 n             | <b>2400</b> n | 2370 n      | 2325 n             | 2250 n | 2200 n      |
| <b>16.0</b>             | 2450 n             | <b>2350</b> n | 2320 n      | 2290 n             | 2200 n | 2150 n      |
| .1                      | +100               | 2340          | -30         | -60                | -150   | -200        |
| .2                      |                    | 2330          |             |                    |        |             |
| .3                      |                    | 2320          |             |                    |        |             |
| .4                      |                    | 2310          |             |                    |        |             |
| <b>.5</b>               | 2375               | <b>2300</b>   | 2270        | 2240               | 2175   | 2125        |
| .6                      | +75                | 2290          | -30         | -60                | -125   | -175        |
| .7                      |                    | 2280          |             |                    |        |             |
| .8                      |                    | 2270          |             |                    |        |             |
| .9                      |                    | 2260          |             |                    |        |             |
| <b>17.0</b>             | 2325               | <b>2250</b>   | 2220        | 2200               | 2150   | 2100        |
| .1                      | +75                | 2240          | -30         | -50                | -100   | -150        |
| .2                      |                    | 2230          |             |                    |        |             |
| .3                      |                    | 2220          |             |                    |        |             |
| .4                      |                    | 2210          |             |                    |        |             |
| <b>.5</b>               | 2275               | <b>2200</b>   | 2170        | 2150               | 2100   | 2050        |
| .6                      | +75                | 2190          | -30         | -50                | -100   | -150        |
| .7                      |                    | 2180          |             |                    |        |             |
| .8                      |                    | 2170          |             |                    |        |             |
| .9                      |                    | 2160          |             |                    |        |             |
| <b>18.0</b>             | 2200               | <b>2150</b>   | 2120        | 2110               | 2075   | 2025        |
| .1                      | +50                | 2140          | -30         | -40                | -75    | -125        |
| .2                      |                    | 2130          |             |                    |        |             |
| .3                      |                    | 2120          |             |                    |        |             |
| .4                      |                    | 2110          |             |                    |        |             |
| <b>.5</b>               | 2150               | <b>2100</b>   | 2080        | 2070               | 2050   | 2020        |
| .6                      | +50                | 2094          | -20         | -30                | -50    | -80         |
| .7                      |                    | 2088          |             |                    |        |             |
| .8                      |                    | 2082          |             |                    |        |             |
| .9                      |                    | 2076          |             |                    |        |             |
| <b>19.0</b>             | 2100               | <b>2070</b>   | 2060        | 2050               | 2025   | 2005        |
| .1                      | +30                | 2064          | -10         | -20                | -45    | -65         |
| .2                      |                    | 2058          |             |                    |        |             |
| .3                      |                    | 2052          |             |                    |        |             |
| .4                      |                    | 2046          |             |                    |        |             |
| <b>.5</b>               | 2060               | <b>2040</b>   | 2030        | 2020               | 2000   | 1980        |
| <b>MF4E 80mm 1.0%vm</b> |                    |               |             |                    |        |             |
| <b>MF4E 90mm 1.0%vm</b> |                    |               |             |                    |        |             |
| .6                      | +20                | 2036          | -10         | -20                | -40    | -60         |
| .7                      |                    | 2032          |             |                    |        |             |
| .8                      |                    | 2028          |             |                    |        |             |
| .9                      |                    | 2024          |             |                    |        |             |
| <b>20.0</b>             | 2040               | <b>2020</b>   | 2010        | 2005               | 1975   | 1955        |
| .1                      | +20                | 2016          | -10         | -15                | -45    | -65         |
| .2                      |                    | 2012          |             |                    |        |             |
| .3                      |                    | 2008          |             |                    |        |             |
| .4                      |                    | 2004          |             |                    |        |             |
| <b>.5</b>               | 2020               | <b>2000</b>   | 1990        | 1985               | 1950   | 1920        |
| <b>18.0</b>             | 17.5 - 18.5 micron |               | <b>21.0</b> | 20.6 - 22.0 micron |        | n = nominal |
| <b>19.0</b>             | 18.6 - 19.5 micron |               | <b>23.0</b> | 22.1 - 24.0 micron |        |             |
| <b>20.0</b>             | 19.6 - 20.5 micron |               | <b>25.0</b> | 24.1 - 25.0 micron |        |             |

| Premium and Discounts |            | Micron |      |      |
|-----------------------|------------|--------|------|------|
|                       |            | 18.0   | 19.0 | 20.0 |
| Length                | 110mm      | -50    | -30  | -30  |
|                       | 100mm      | -30    | -10  | -10  |
|                       | 90mm       | 0      | 0    | 0    |
|                       | 80mm       | 0      | 0    | 0    |
|                       | 70mm       | -50    | -20  | -20  |
|                       | 60mm       | -130   | -100 | -50  |
| Style                 | Spinners   | 3      | +50  | +30  |
|                       | Best       | 4      | 0    | 0    |
|                       | Good       | 5      | -30  | -20  |
|                       | Ave/Inf    | 6-7    | -100 | -80  |
|                       | Weaner     | MWF    | -20  | -10  |
| Vegetable Matter      | 0.5%       | +30    | +30  | +30  |
|                       | 1%         | 0      | 0    | 0    |
|                       | 2%         | -40    | -40  | -40  |
|                       | 4%         | -100   | -100 | -100 |
|                       | 6%         | -200   | -200 | -200 |
| VM Type               | Burr       | B      | 0    | 0    |
|                       | Shive      | S      | -15  | -10  |
|                       | Bogan Flea | F      | na   | na   |
|                       | Noog/Bath  | N/T    | -50  | -50  |
| Colour                | Scourable  | M      | -30  | -20  |
|                       | Light      | H1     | -50  | -40  |
|                       | Med        | H2     | -120 | -110 |
|                       | Water      | N1     | -80  | -80  |
| Cott                  | Odd        | C1     | -50  | -50  |
|                       | Medium     | C2     | -200 | -150 |
|                       | Heavy      | C3     | -400 | -200 |
| A.M.                  | Yes        |        | 0    | 0    |
|                       | No         |        | -100 | -80  |
| Mid break             | <40        | +40    | +30  | +30  |
|                       | 40-60      | 0      | 0    | 0    |
|                       | >60        | -60    | -50  | -50  |
| Cert type             | Grower     | P      | 0    | 0    |
|                       | Interlot   | I      | -80  | -60  |
|                       | Bulk Class | Q      | -80  | -60  |
| Lot size              | 2          | -5     | -5   | -5   |
|                       | 6          | 0      | 0    | 0    |
|                       | 16         | -10    | 0    | 0    |
|                       | 30         | -40    | -30  | -20  |
| Mules Status          | M          | 0      | 0    | 0    |
|                       | NM         | +100   | +100 | +75  |
|                       | CM         | +75    | +75  | +50  |
|                       | AA         | 0      | 0    | 0    |

# PREMIUM & DISCOUNT REPORT - SOUTHERN REGION

Week: 30

21-Jan-26

Sale: M30

## Fleece Wool

|                           | Strength (Nkt) |               |               | W1     | W2     | W3     |      |
|---------------------------|----------------|---------------|---------------|--------|--------|--------|------|
|                           | Mic.           | 42            | 35            | 28     | 21     | 14     |      |
| <b>MF4E 90mm 1.0%vm</b>   | <b>20.5</b>    | 2020          | <b>2000</b>   | 1990   | 1985   | 1950   | 1920 |
|                           | .6             | +20           | 1996          | -10    | -15    | -50    | -80  |
|                           | .7             |               | 1992          |        |        |        |      |
|                           | .8             |               | 1988          |        |        |        |      |
|                           | .9             |               | 1984          |        |        |        |      |
|                           | <b>21.0</b>    | 2000          | <b>1980</b>   | 1970   | 1965   | 1930   | 1890 |
|                           | .1             | +20           | 1976          | -10    | -15    | -50    | -90  |
|                           | .2             |               | 1972          |        |        |        |      |
|                           | .3             |               | 1968          |        |        |        |      |
|                           | .4             |               | 1964          |        |        |        |      |
|                           | <b>.5</b>      | 1980          | <b>1960</b>   | 1950   | 1945   | 1910   | 1860 |
|                           | .6             | +20           | 1956          | -10    | -15    | -50    | -100 |
|                           | .7             |               | 1952          |        |        |        |      |
| .8                        |                | 1948          |               |        |        |        |      |
| .9                        |                | 1944          |               |        |        |        |      |
| <b>22.0</b>               | 1960 n         | <b>1940</b> n | 1920 n        | 1910 n | 1900 n | 1840 n |      |
| <b>MF5E 100mm 1.0%vm</b>  | .1             | +20           |               | -20    | -30    | -40    | -100 |
|                           | .2             |               |               |        |        |        |      |
|                           | .3             |               |               |        |        |        |      |
|                           | .4             |               |               |        |        |        |      |
|                           | <b>.5</b>      | 1940 n        | <b>1920</b> n | 1890 n | 1860 n | 1850 n |      |
|                           | .6             | +20           |               | -30    | -60    | -70    |      |
|                           | .7             |               |               |        |        |        |      |
|                           | .8             |               |               |        |        |        |      |
|                           | .9             |               |               |        |        |        |      |
|                           | <b>23.0</b>    | 1920 n        | <b>1900</b> n | 1860 n | 1820 n | 1750 n |      |
| <b>XF5E 110mm 1.0% vm</b> | 24.5           | +20           | 1050 n        |        |        |        |      |
|                           | <b>25.0</b>    |               | <b>1000</b> n |        |        |        |      |
|                           | .5             |               | 900           |        |        |        |      |
|                           | <b>26.0</b>    |               | <b>850</b>    |        |        |        |      |
|                           | .5             |               | 800           |        |        |        |      |
|                           | <b>27.0</b>    |               | <b>775</b>    |        |        |        |      |
|                           | .5             |               | 750           |        |        |        |      |
|                           | <b>28.0</b>    |               | <b>725</b>    |        |        |        |      |
|                           | .5             |               | 700           |        |        |        |      |
|                           | <b>29.0</b>    |               | <b>675</b>    |        |        |        |      |
|                           | .5             |               | 650           |        |        |        |      |
|                           | <b>30.0</b>    |               | <b>625</b> n  |        |        |        |      |
|                           | 31.0           |               | 525 n         |        |        |        |      |
|                           | <b>32.0</b>    |               | <b>490</b>    |        |        |        |      |
|                           | 33.0           |               | 480           |        |        |        |      |
| <b>34.0</b>               |                | <b>470</b>    |               |        |        |        |      |
| 36.0                      |                | 460           |               |        |        |        |      |
| <b>38.0</b>               |                | <b>450</b>    |               |        |        |        |      |

| Premium and Discounts   |            | Micron   |          |            |
|-------------------------|------------|----------|----------|------------|
|                         |            | 21.0     | 25.0     | 30.0       |
| <b>Length</b>           | 110mm      | -30      | 0        | 0          |
|                         | 100mm      | -10      | <b>0</b> | -25        |
|                         | 90mm       | <b>0</b> | -50      | -50        |
|                         | 80mm       | 0        | -100     | -75        |
|                         | 70mm       | -40      | -150     | -100       |
|                         | 60mm       | -70      | -200     | -150       |
| <b>Style</b>            | Spinners   | 3        | na       | na         |
|                         | Best       | 4        | <b>0</b> | +40        |
|                         | Good       | 5        | -10      | <b>0</b>   |
|                         | Ave/Inf    | 6-7      | -60      | -60        |
|                         | Weaner     | X/MWF    | 0        | -30        |
| <b>Vegetable Matter</b> | 0.5%       | +30      | +10      | +10        |
|                         | 1%         | <b>0</b> | <b>0</b> | <b>0</b>   |
|                         | 2%         | -40      | -40      | -10        |
|                         | 4%         | -125     | -80      | -40        |
|                         | 6%         | -250     | -120     | -120       |
| <b>VM Type</b>          | Burr       | B        | 0        | 0          |
|                         | Shive      | S        | 0        | 0          |
|                         | Bogan Flea | F        | -8       | na         |
|                         | Noog/Bath  | N/T      | -50      | -40        |
| <b>Colour</b>           | Scourable  | M        | -10      | -10        |
|                         | Light      | H1       | -50      | -50        |
|                         | Med        | H2       | -80      | -100       |
|                         | Water      | N1       | -60      | -60        |
| <b>Cott</b>             | Odd        | C1       | -40      | -40        |
|                         | Medium     | C2       | -150     | -150       |
|                         | Heavy      | C3       | -200     | -200       |
| <b>A.M.</b>             | Yes        |          | <b>0</b> | <b>+20</b> |
|                         | No         |          | -50      | -20        |
| <b>Mid break</b>        | <40        | +30      | +20      | na         |
|                         | 40-60      | <b>0</b> | <b>0</b> | <b>na</b>  |
|                         | >60        | -50      | -20      | na         |
| <b>Cert type</b>        | Grower     | P        | <b>0</b> | <b>0</b>   |
|                         | Interlot   | I        | -40      | -30        |
|                         | Bulk Class | B        | -40      | -30        |
| <b>Lot size</b>         | 2          | -10      | -10      | -10        |
|                         | 6          | <b>0</b> | <b>0</b> | <b>0</b>   |
|                         | 16         | 0        | 0        | 0          |
|                         | 30         | -20      | -20      | -20        |
| <b>Mules Status</b>     | M          | <b>0</b> | <b>0</b> | <b>0</b>   |
|                         | NM         | +40      | +50      | +50        |
|                         | CM         | +20      | +25      | +25        |
|                         | AA         | 0        | 0        | 0          |

### A guide to the Premium and Discount Report.

To calculate a price for your wool:

1. Select the appropriate price from the base micron tables
2. Apply the relevant premiums or discounts
3. Your calculated price will be in AUD cents/kg clean.
4. To calculate greasy price, multiply by yield and divide by 100

If VM Base <= to 1.0 % do not discount for VM type.

When applying premiums and discounts to XF5 (Good style) use 25.0 range.

Discounts and Premiums are calculated using a range of data covering the last 2 months of sales in the region.

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Week: 30

21-Jan-26

Sale: M30

Merino Skirtings

| Mic.        | VM     |               |        |        |        |  |
|-------------|--------|---------------|--------|--------|--------|--|
|             | 1%     | 2%            | 5%     | 8%     | 12%    |  |
| <b>15.0</b> | 2350 n | <b>2250</b> n | 2050 n | 2000 n | 1950 n |  |
| .2          | +100   | 2230 n        | -200   | -250   | -300   |  |
| .4          |        | 2210 n        |        |        |        |  |
| .6          |        | 2190 n        |        |        |        |  |
| .8          |        | 2170 n        |        |        |        |  |
| <b>16.0</b> | 2250 n | <b>2150</b> n | 2050 n | 2000 n | 1900 n |  |
| .2          | +100   | 2135          | -100   | -150   | -250   |  |
| .4          |        | 2120          |        |        |        |  |
| .6          |        | 2105          |        |        |        |  |
| .8          |        | 2090          |        |        |        |  |
| <b>17.0</b> | 2150 n | <b>2075</b>   | 2000   | 1950 n | 1825 n |  |
| .2          | +75    | 2060          | -75    | -125   | -250   |  |
| .4          |        | 2045          |        |        |        |  |
| .6          |        | 2030          |        |        |        |  |
| .8          |        | 2015          |        |        |        |  |
| <b>18.0</b> | 2075 n | <b>2000</b>   | 1925   | 1875   | 1750 n |  |
| .2          | +75    | 1985          | -75    | -125   | -250   |  |
| .4          |        | 1970          |        |        |        |  |
| .6          |        | 1955          |        |        |        |  |
| .8          |        | 1940          |        |        |        |  |
| <b>19.0</b> | 1975 n | <b>1925</b>   | 1825   | 1775   | 1675 n |  |
| .5          | +50    | 1888          | -100   | -150   | -250   |  |
| <b>20.0</b> | 1900 n | <b>1850</b> n | 1750 n | 1650 n | 1550 n |  |
| .5          | +50    | 1775 n        | -100   | -200   | -300   |  |
| <b>21.0</b> | 1740 n | <b>1700</b> n | 1600 n | 1500 n | 1400 n |  |
| .5          | +40    | 1600 n        | -100   | -200   | -300   |  |
| <b>22.0</b> | 1540 n | <b>1500</b> n | 1400 n | 1300 n | 1200 n |  |

Xbred

| 80mm        |      |            |       |       |       |
|-------------|------|------------|-------|-------|-------|
| <b>24.0</b> | 1000 | <b>950</b> | 900 n | 850 n | 750 n |
| <b>26.0</b> | 700  | <b>650</b> | 600 n | 550 n | 450 n |
| <b>28.0</b> | 550  | <b>500</b> | 450 n | 400 n | 300 n |
| <b>30.0</b> | 500  | <b>450</b> | 400 n | 350 n | 250 n |

n = nominal quote

| Premium and Discounts |               | Micron      |          |
|-----------------------|---------------|-------------|----------|
|                       |               | 18.0        | 20.0     |
| Strength              | 42            | +60         | +40      |
|                       | 35            | +40         | +20      |
|                       | W1 28         | <b>0</b>    | <b>0</b> |
|                       | W2 21         | -30         | -30      |
| Length                | 90mm          | +5          | +10      |
|                       | 80mm          | <b>0</b>    | <b>0</b> |
|                       | 70mm          | -50         | -30      |
|                       | 60mm          | -100        | -50      |
| Style                 | Best 4        | +40         | +40      |
|                       | Good 5        | <b>0</b>    | <b>0</b> |
|                       | Average 6     | -100        | -80      |
|                       | Stain 7       | Refer S2,S3 |          |
| Bellies MB/XB         |               | -50         | -50      |
| VM Type               | Seed E        | <b>0</b>    | <b>0</b> |
|                       | Burr B        | -5          | -5       |
|                       | Shive S       | -20         | -15      |
|                       | Moit M        | +10         | +10      |
|                       | Bogan Flea F  | -20         | -15      |
| Noog/Bath N/T         | -30           | -40         |          |
| Colour                | Light H1      | -30         | -20      |
|                       | Med H2        | -100        | -80      |
|                       | Heavy H3      | -150        | -120     |
|                       | Water N1      | -100        | -80      |
| Stain                 | Light S1      | -70         | -50      |
|                       | Medium S2     | -150        | -100     |
|                       | Heavy S3      | -250        | -200     |
| Cott                  | Odd C1        | -40         | -30      |
|                       | Medium C2(J1) | -100        | -100     |
|                       | Heavy C3(J2)  | -200        | -200     |
| A.M                   | Yes           | <b>0</b>    | <b>0</b> |
|                       | No            | -20         | -15      |

Cardings

Locks

| MZ5E.       | V.M. %   |          |
|-------------|----------|----------|
|             | Micron   | 5%       |
| <b>16.0</b> | 1000 w n | 1050 c n |
| <b>17.0</b> | 900 w n  | 950 c n  |
| <b>18.0</b> | 825 w    | 875 c    |
| <b>19.0</b> | 725 w    | 775 c    |

MLF4E.40

| Micron      | 0.2%    | 2.0%    |
|-------------|---------|---------|
| <b>16.5</b> | 1650w n | 1700c n |
| <b>17.5</b> | 1600w   | 1650c n |
| <b>18.0</b> | 1550w   | 1600c n |
| <b>18.5</b> | 1500w n | 1550c n |
| <b>19.5</b> | 1400w n | 1450c n |

Crutchings

| MC5E.       | V.M. %   |        |
|-------------|----------|--------|
|             | Micron   | 5% 10% |
| <b>17.0</b> | 1300 c n |        |
| <b>18.0</b> | 1250 c   |        |
| <b>19.0</b> | 1200 c   |        |
| <b>20.0</b> | 1050 c   |        |
| <b>21.0</b> | 950 c n  |        |
| <b>22.0</b> | 850 c n  |        |

| Premium & Discounts | MZ | MC       |          |
|---------------------|----|----------|----------|
| Style               | 4  | +30      | +150     |
|                     | 5  | <b>0</b> | <b>0</b> |
|                     | 6  | -30      | -50      |
| Stain               | S1 | -50      | -50      |
|                     | S2 | -100     | -100     |
|                     | S3 | -120     | -150     |
| Dag                 | Q1 | -200     | -200     |
|                     | Q2 | -300     | -300     |
|                     | Q3 | -500     | -500     |

w = washing (17% scoured yield)

c = carbo (Aust. Carbonising yield)