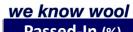
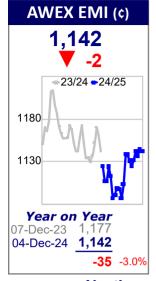
Week

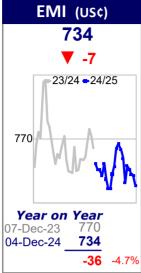
Weekly Wool Market Report

www.awex.com.au Wednesday, 4 December, 2024















| | | Nort Sydne | | Sout Melbou | t h irne | Wes Fremai | |
|-----------|------|----------------------|-----|-----------------------|--------------------|----------------------|-----|
| | Ind. | 1186 ▲ | +1 | 1113 V | -4 | 1281 V | -1 |
| | 16.5 | 1808 | +2 | 1787 | -3 | | |
| | 17 | 1702 | +4 | 1693 | -15 | | |
| Ф | 17.5 | 1623 | -10 | 1607 | -5 | 1546 n | -22 |
| Fin | 18 | 1522 | -16 | 1526 | -2 | 1476 n | -17 |
| | 18.5 | 1456 | +8 | 1454 | -1 | 1424 | -20 |
| | 19 | 1413 | +2 | 1405 | -7 | 1401 | -15 |
| | 19.5 | 1381 | +7 | 1369 | -10 | 1371 | -14 |
| _ | 20 | 1352 | +4 | 1339 | -11 | 1364 | +2 |
| iun | 21 | 1322 n | | 1331 | -1 | 1335 n | +10 |
| Mediun | 22 | | | 1308 | +9 | | |
| \geq | 23 | | | 1277 n | +6 | | |
| | 24 | | | | | | |
| | 25 | 685 n | | 698 | | | |
| rec | 26 | 564 | -7 | 555 | 0 | | |
| ssb | 28 | 397 n | +2 | 390 | -7 | | |
| Crossbred | 30 | 355 n | 0 | 350 | -5 | | |
| O | 32 | 310 n | | 305 | -5 | | |
| | MC | 706 | 0 | 689 | +18 | 686 n | +10 |

AWEX Comment The Australian wool market has had an all too familiar series. minimal daily market fluctuations to finish with a small overall fall for the week. The national offering rose to 38,425 bales, this was 5,059 bales more than the previous week. In the merino fleece sector, price results were mixed across microns. The movements in the individual Merino Price Guides (MPGs) across the country ranged between plus 10 and minus 22 cents. The benchmark AWEX Eastern Market Indicator (EMI) added one cent on the first day before dropping three on the second, for a two-cent overall fall for the series, closing at 1,142 cents. The last 18 daily movements in the EMI have been less than 10 cents, 17 of these have been by 5 cents or less. The average daily movement of the EMI across these 18 selling days has been less 3 cents, taking both negative and positive movements into account. Of the 18 daily market movements, 10 have been positive and of these 10 EMI increases, 5 have been by just one cent. Over the past 12 months broader fleece types have performed better than their finer counterparts, so much so that some of the crossbred fleece MPGs are at higher points than a year ago. Comparisons are best made using the Southern MPGs. The 17.0-micron MPG is currently 1,693 cents compared to 1,855 cents at the corresponding sale of the previous season, a drop of 162 cents. 18.0 micron has fallen by 106 cents, 19.0 micron by 51 cents, 20.0 micron by 25 cents and 21.0 micron by just 14 cents. When we get into the crossbreds the news is more positive, despite the falls recorded in this series. The 26.0-micron MPG is 25 cents higher, the 28.0 is 45 cents higher, the 30.0 is 33 cents higher and the 32.0 is 10 cents higher. Next week there is expected to be 39,896 bales on offer nationally



Australian Wool Exchange Limited



| | | | Totals | (This | Week) | | | | |
|----------|----------|---------|--------|------------|-------|--------|--------|----------|--------|
| | | Offered | Sold | Sold | PI/NB | Re-off | W'Drwn | | |
| North | MFLC | 5,407 | 4,915 | Prior 0 | 9.1% | 9.4% | 0.8% | North | MFLC |
| NOITH | MSKT | 1,452 | 1,414 | 0 | 2.6% | 4.2% | 2.1% | | MSKT |
| | XBFS | 2,056 | 1,964 | 0 | 4.5% | 4.9% | 1.4% | | XBFS |
| | ODDS | • | 762 | Ö | 1.2% | 4.3% | 1.9% | | ODDS_ |
| | | 9,686 | 9,055 | 0 | 6.5% | 7.2% | 1.2% | | |
| South | MFLC | 10,342 | 9,386 | 0 | 9.2% | 4.6% | 3.9% | South | MFLC |
| | MSKT | 3,023 | 2,818 | 0 | 6.8% | 3.4% | 1.0% | | MSKT |
| | XBFS | 5,199 | 4,727 | 0 | 9.1% | 5.3% | 0.5% | | XBFS |
| | ODDS | 2,623 | 2,414 | 0 | 8.0% | 5.0% | 0.3% | | ODDS_ |
| | | 21,187 | 19,345 | 0 | 8.7% | 4.6% | 2.3% | | |
| South NZ | NZ-AL | L 1,802 | 1,468 | 0 | 18.5% | 19.0% | 12.1% | South NZ | NZ-ALL |
| | | 1,802 | 1,468 | 0 | 18.5% | 19.0% | 12.1% | | - |
| West | MFLC | 4,039 | 3,449 | 0 | 14.6% | 10.7% | 7.1% | West | MFLC |
| | MSKT | 657 | 616 | 0 | 6.2% | 3.3% | 0.8% | west | MSKT |
| | XBFS | 184 | 136 | 0 | 26.1% | 25.0% | 0.0% | | XBFS |
| | ODDS | 870 | 767 | 0 | 11.8% | 10.1% | 2.7% | | ODDS |
| | | 5,750 | 4,968 | 0 | 13.6% | 10.2% | 5.6% | | 0000 |
| TOTAL | <u> </u> | 38,425 | 34,836 | 0 | 9.3% | 6.8% | 3.0% | TOTAL | |
| | _ | | | | | | | IUIAL | |

PI% & RO% are % of offering. WD% is % of total catalogue. Sold Prior is considered Withdrawn

MFLC = Merino Fleece.

MSKT = Merino Pieces & Bellies.

XBFS = Non-Merino (Crossbred) Fleece, Pieces & Bellies.

ODDS = Lambs, Locks & Crutchings (all breeds).

| | | A | verag | es (Th | is We | eek) | |
|-------|-------|--------|----------|--------|-------|-------------|--------------|
| | | Mic. | VM | Grsy | Lot | Kg / | <u>Style</u> |
| | | | <u>%</u> | ¢/kg | size | bale | |
| North | MFLC | 18.52 | 1.7 | 1059 | 5.6 | 181.6 | 4.5 |
| | MSKT | 17.69 | 5.3 | 773 | 3.8 | 178.6 | 4.8 |
| | XBFS | 27.45 | 2.2 | 297 | 6.0 | 172.2 | 5.0 |
| | ODDS | 20.77 | 3.8 | 398 | 3.6 | 171.5 | 4.8 |
| | | 20.39 | 2.5 | 809 | 5.1 | 178.3 | 4.6 |
| South | MFLC | 18.85 | 1.4 | 989 | 6.1 | 182.7 | 4.6 |
| | MSKT | 18.06 | 5.0 | 697 | 5.1 | 178.4 | 4.9 |
| | XBFS | 27.26 | 0.9 | 323 | 6.7 | 171.9 | 4.6 |
| | ODDS | 20.30 | 2.9 | 421 | 5.0 | 175.0 | 4.7 |
| | NZ-AL | L18.33 | 1.2 | 1237 | 4.5 | 170.0 | 4.3 |
| | | 20.71 | 1.9 | 760 | 5.8 | 177.8 | 4.6 |
| West | MFLC | 18.54 | 1.0 | 960 | 7.6 | 182.2 | 4.8 |
| | MSKT | 17.68 | 4.0 | 671 | 4.9 | 174.8 | 5.1 |
| | XBFS | 26.27 | 1.1 | 361 | 5.9 | 170.7 | 5.0 |
| | ODDS | 18.37 | 1.8 | 568 | 4.6 | 173.8 | 5.0 |
| | _ | 18.65 | 1.5 | 853 | 6.5 | 179.7 | 4.9 |
| TOTAL | _ | 20.32 | 2.0 | 786 | 5.7 | 178.2 | 4.7 |

Averages are weighted by greasy kg. Offered wool only.

| | | Offered | Sold | PI/NB | Re-off | W'Drwn |
|----------|-------|----------|---------|-------|--------|--------|
| North | MFLC | 112,672 | 105,532 | 6.3% | 3.6% | 4.4% |
| | MSKT | 40,365 | 38,778 | 3.9% | 2.8% | 2.9% |
| | XBFS | 38,719 | 37,037 | 4.3% | 3.9% | 0.9% |
| | ODDS | 17,860 | 16,414 | 8.1% | 6.3% | 1.8% |
| | | 209,616 | 197,761 | 5.7% | 3.7% | 3.2% |
| South | MFLC | 188,238 | 172,465 | 8.4% | 6.3% | 6.6% |
| | MSKT | 54,661 | 51,298 | 6.2% | 4.6% | 4.7% |
| | XBFS | 67,801 | 62,683 | 7.5% | 5.1% | 4.9% |
| | ODDS | 38,535 | 34,472 | 10.5% | 6.3% | 4.0% |
| | | 349,235 | 320,918 | 8.1% | 5.8% | 5.7% |
| South NZ | NZ-AL | L 21,746 | 19,002 | 12.6% | 6.4% | 8.1% |
| | | 21,746 | 19,002 | 12.6% | 6.4% | 8.1% |
| West | MFLC | 72,253 | 64,861 | 10.2% | 9.5% | 7.3% |
| | MSKT | 13,692 | 13,062 | 4.6% | 4.0% | 4.6% |
| | XBFS | 3,036 | 2,584 | 14.9% | 9.4% | 3.5% |
| | ODDS | 15,295 | 13,431 | 12.2% | 8.7% | 4.4% |
| | | 104,276 | 93,938 | 9.9% | 8.7% | 6.4% |
| TOTAL | _ | 684,873 | 631,619 | 7.8% | 5.6% | 5.1% |

PI% & RO% are % of offering. WD% is % of total catalogue.

| Main Buyers (This | s Week) |
|-------------------------|--------------------|
| Merino Fleece | Bales Group % |
| Techwool Trading | 3,135 16.8% |
| Tianyu Wool | 2,424 13.0% |
| PJ Morris Wools | 2,178 11.7% |
| Endeavour Wool Expor | 1,969 10.5% |
| Crossbred Fleece/Pieces | /Bellies |
| Techwool Trading | 1,485 20.7% |
| Pelican Australia | 1,175 16.3% |
| Endeavour Wool Expor | 1,128 15.7% |
| Fox & Lillie | 697 9.7% |
| Merino Skirtings | |
| Techwool Trading | 1,460 29.2% |
| Endeavour Wool Expor | 1,111 22.2% |
| Tianyu Wool | 648 12.9% |
| Sequoia Materials | 519 10.4% |
| Oddments | |
| Techwool Trading | 808 20.5% |
| Fox & Lillie | 684 17.3% |
| United Wool Company | 481 12.2% |
| Endeavour Wool Expor | 436 11.0% |

Foreign Exchange









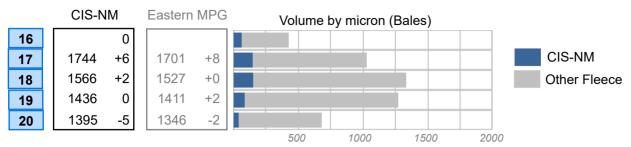




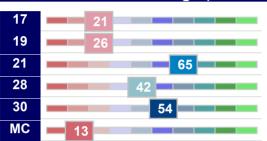


2023/24

Certified Integrity Schemes - Non Mulesed



MPG Percentile rankings (South - 5 years)



Percentiles rank the current MPG over 5 years.

A percentile of 13% means the MPG has been lower

11 83% of the time (or higher 86 17% of the time)

Exports

| China, P.R. | 539.6Mkg 80% | 294.5Mkg 85% |
|----------------|--------------|--------------|
| India | 38.8Mkg 6% | 17.1Mkg 5% |
| Italy | 28.3Mkg 4% | 9.5Mkg 3% |
| Czech Republic | 21.2Mkg 3% | 7.6Mkg 2% |

2021/22

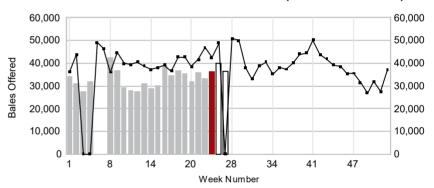
Current season is for July to June, prev. season is 12 mths. Contact AWEX for the full version of Monthly Wool Exports

Sale Days Bales F24/24 Tue Wed 6,667 M24/24 Tue Wed 23,511 S24/24 Tue Wed 9,718

39,896

Future Sales

Season on Season Total Offered (Australian Stored)



■ This Week (Estimate)■ This Season (Actual)

-■-Last Season (Actual)

☐ This Season (Forecast)

Seasonal comparison (Aust sourced wool only)

| | 23 | 24 | Change | |
|-------|---------|---------|----------|--------|
| NORTH | 251,001 | | | |
| SOUTH | 424,842 | 349,235 | -75,607 | -17.8% |
| WEST | 143,960 | 104,276 | | |
| Total | 819,803 | 663,127 | -156,676 | -19.1% |

| ı | | Orrerea | (Ng clean, | , | |
|---|-------|---------|------------|--------|--------|
| | | 23 | 24 | Change | |
| | NORTH | 29.9m | 24.8m | -5.1M | -16.9% |
| | SOUTH | 49.7m | 40.3m | -9.4M | -18.9% |
| Ì | WEST | 16.4m | 11.7m | -4.6M | -28.3% |
| | Total | 96.0M | 76.9M | -19.1M | -19.9% |

| This | week | |
|------|------|--|
| | | |

\$ 45.43 m

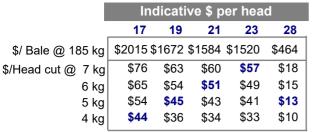
Turnover (AUD)

| Fil | | | | |
|-------|---------|---------|----------|--------|
| | 23 | 24 | Change | _ |
| NORTH | 234,565 | 201,789 | -32,776 | -14.0% |
| SOUTH | 390,762 | 328,977 | -61,785 | -15.8% |
| WEST | 129,245 | 95,214 | | -26.3% |
| Total | 754,572 | 625,980 | -128,592 | -17.0% |

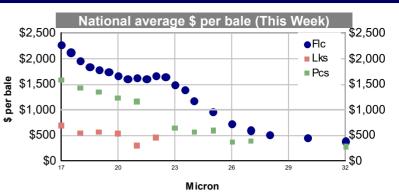
| ı | First Hand Offered (Kg clean) | | | | | | |
|---|-------------------------------|-------|-------|--------|--------|--|--|
| | | 23 | 24 | Change | | | |
| | NORTH | 28.0m | 23.9m | | -14.5% | | |
| | SOUTH | 45.9m | 38.0m | | -17.2% | | |
| | WEST | 14.7m | 10.7m | | -27.0% | | |
| • | Total | 88.5M | 72.6M | -15.9M | -18.0% | | |

| Season to date (\$ mill.) | | | | | |
|---------------------------|----------|--------|---------|--|--|
| | 23 | 24 | Change | | |
| NORTH | | | | | |
| SOUTH | \$ 496 | \$ 417 | -\$ 79 | | |
| WEST | \$ 194 | \$ 139 | -\$ 55 | | |
| Total | \$ 1,025 | \$ 835 | -\$ 190 | | |

Woolgrower Returns



Returns are gross and do not allow for shearing, testing, & selling costs. Assumed yield is 67% Schlumberger Dry.



Indicative prices (¢/kg clean)

Staple Strength (nkt)

| | | 40 | 35 | 28 | 21 |
|-------------|------|-------|-------|-------|-------|
| Mer. Fleece | 16.0 | 1,908 | 1,859 | 1,813 | 1,729 |
| | 16.5 | 1,807 | 1,740 | 1,665 | 1,666 |
| | 17.0 | 1,723 | 1,651 | 1,603 | 1,596 |
| | 17.5 | 1,643 | 1,582 | 1,554 | 1,508 |
| | 18.0 | 1,534 | 1,491 | 1,473 | 1,445 |
| | 18.5 | 1,457 | 1,439 | 1,420 | 1,408 |
| | 19.0 | 1,411 | 1,404 | 1,392 | 1,369 |
| | 19.5 | 1,369 | 1,380 | 1,354 | 1,346 |
| | 20.0 | 1,347 | 1,351 | 1,343 | 1,340 |
| | 20.5 | 1,336 | 1,325 | 1,309 | 1,258 |
| | 21.0 | 1,322 | 1,334 | 1,326 | 1,298 |
| XB Fleece | 26.0 | | 512 | 487 | |
| | 27.0 | | 451 | 410 | 393 |
| | 28.0 | | 385 | | 297 |
| | 30.0 | | 349 | | |
| | 32.0 | | 306 | 298 | |